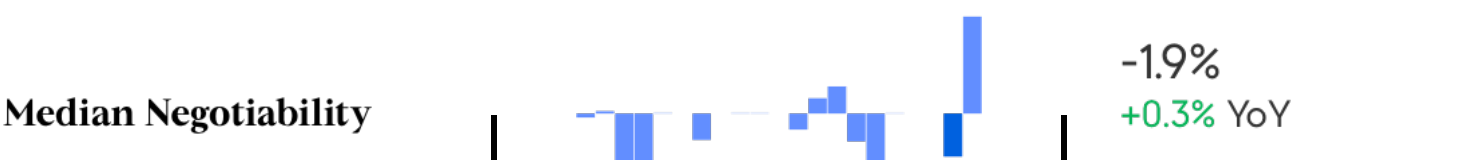
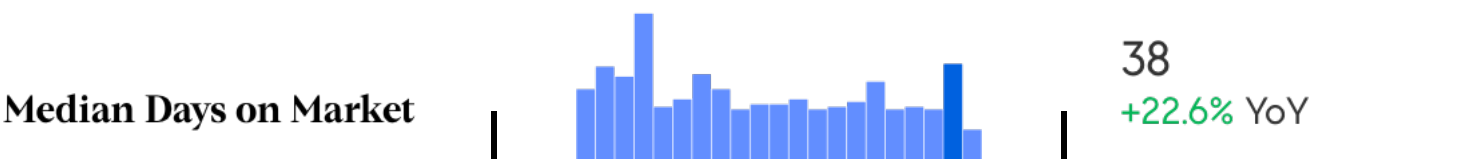
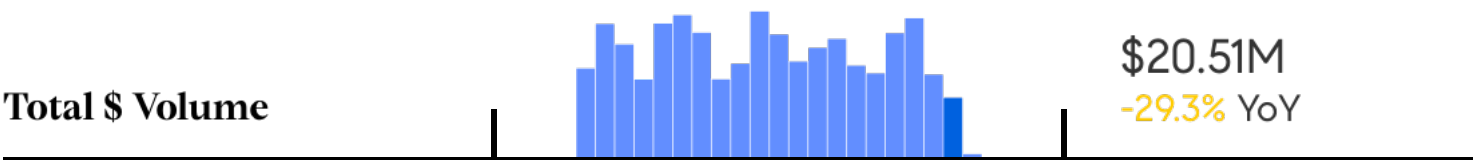
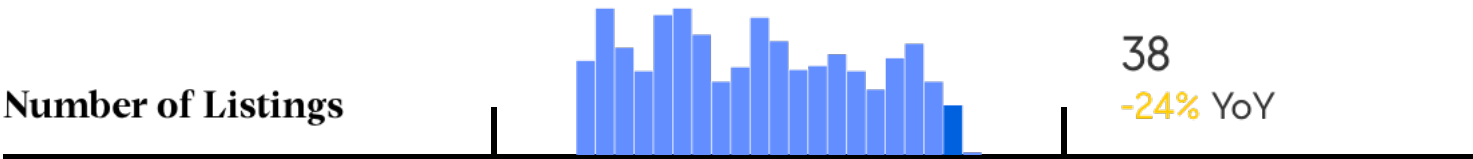
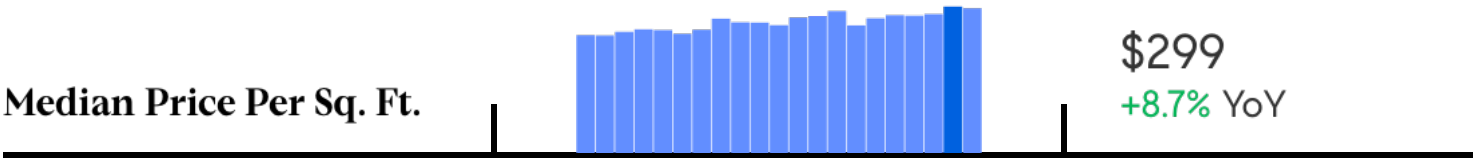
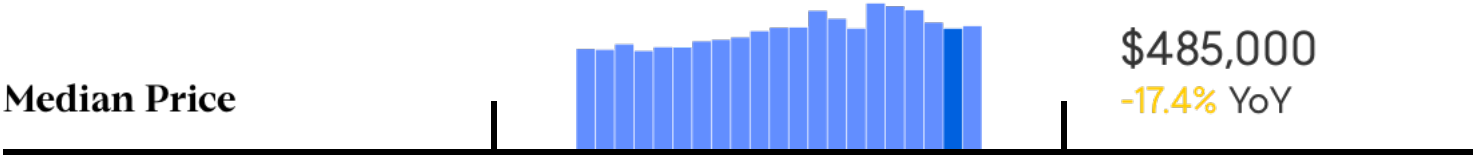


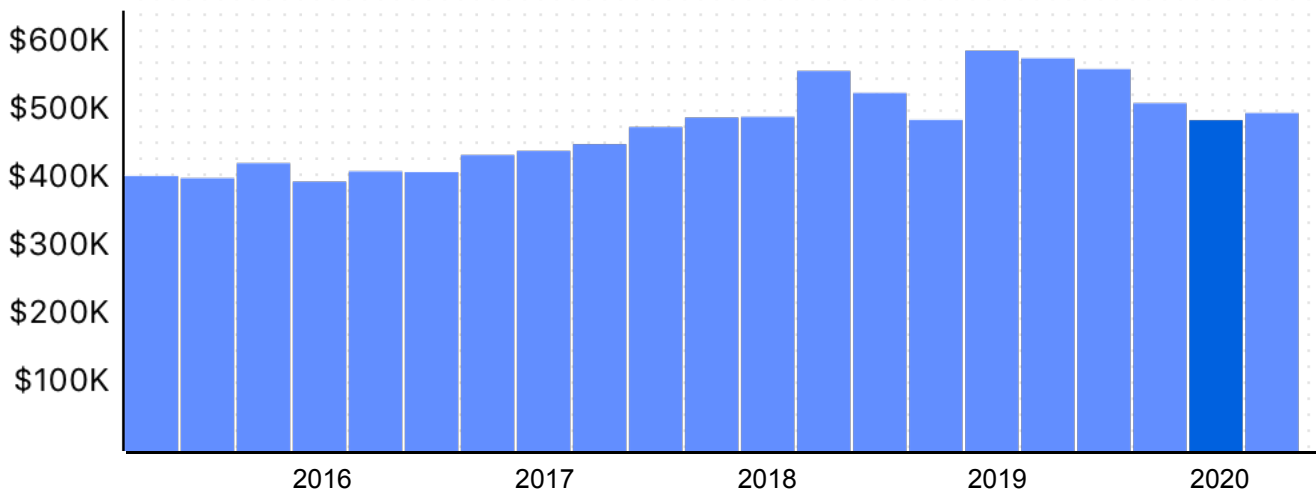
Compass Markets

Wilmington / Sold / Q1 2020



Median Price \$485,000 (-17.4% YoY)

Wilmington / Sold / Q1 2020



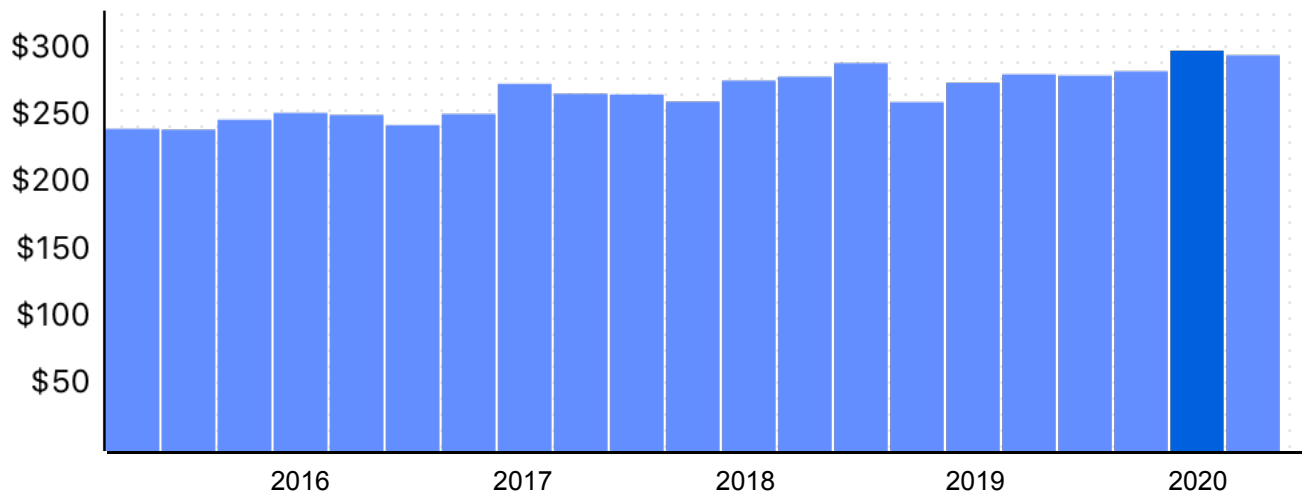
Median Price	FIGURE	LISTINGS %
0 Bed	N/A	0.0%
1 Bed	\$295,000	2.6%
2 Bed	\$389,000	10.5%
3 Bed	\$470,000	65.8%
4+ Bed	\$778,450	21.1%
Condo	\$351,500	10.8%
Co-op	N/A	0.0%
Multi Family	N/A	0.0%
Single Family	\$519,900	89.2%
0 to 500K	\$422,000	50.0%
500K to 1M	\$730,000	50.0%
1M to 3M	N/A	0.0%
3M to 5M	N/A	0.0%
5M to 10M	N/A	0.0%
10M+	N/A	0.0%

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Median PPSF \$299 (+8.7% YoY)

Wilmington / Sold / Q1 2020



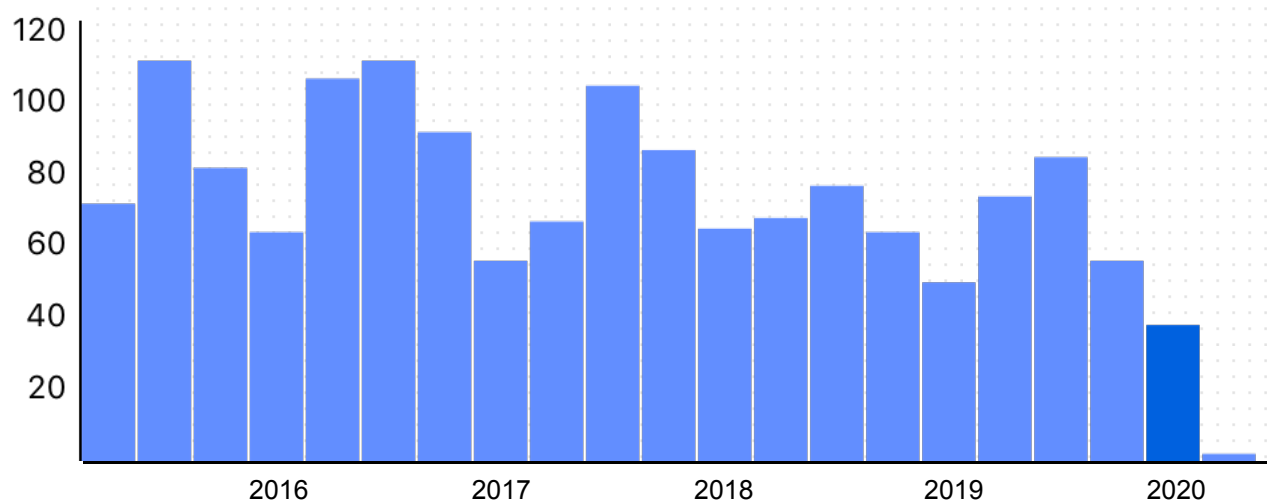
Median PPSF	FIGURE	LISTINGS %
0 Bed	N/A	0.0%
1 Bed	\$409	2.6%
2 Bed	\$323	10.5%
3 Bed	\$295	65.8%
4+ Bed	\$260	21.1%
Condo	\$312	10.8%
Co-op	N/A	0.0%
Multi Family	N/A	0.0%
Single Family	\$298	89.2%
0 to 500K	\$289	50.0%
500K to 1M	\$300	50.0%
1M to 3M	N/A	0.0%
3M to 5M	N/A	0.0%
5M to 10M	N/A	0.0%
10M+	N/A	0.0%

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Total Listings 38 (-24% YoY)

Wilmington / Sold / Q1 2020



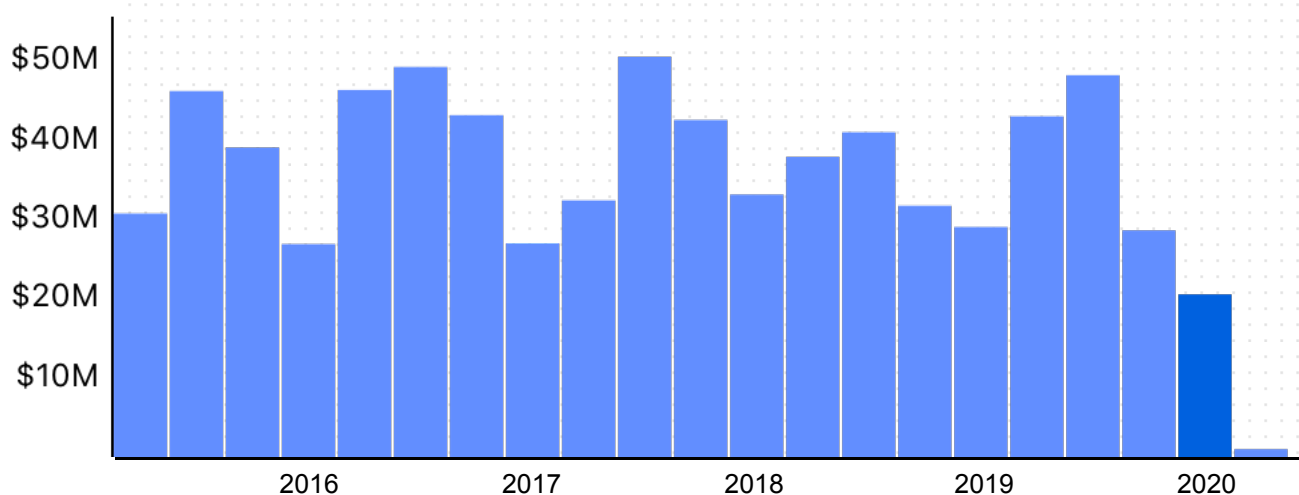
Total Listings	FIGURE	LISTINGS %
0 Bed	0	0.0%
1 Bed	1	2.6%
2 Bed	4	10.5%
3 Bed	25	65.8%
4+ Bed	8	21.1%
Condo	4	10.8%
Co-op	0	0.0%
Multi Family	0	0.0%
Single Family	33	89.2%
0 to 500K	19	50.0%
500K to 1M	19	50.0%
1M to 3M	0	0.0%
3M to 5M	0	0.0%
5M to 10M	0	0.0%
10M+	0	0.0%

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Total \$ Volume \$20.51M (-29.3% YoY)

Wilmington / Sold / Q1 2020



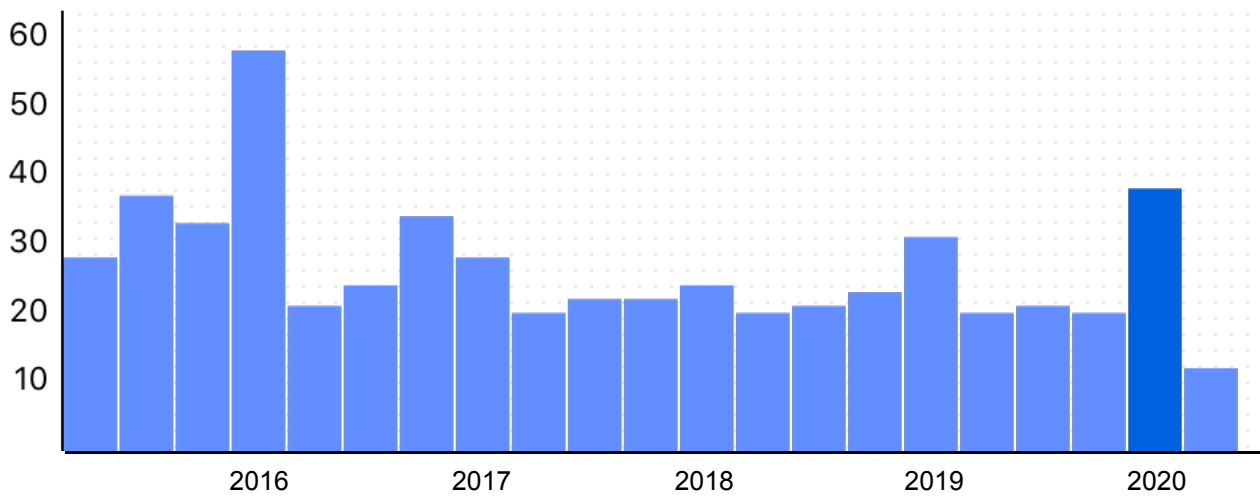
Total \$ Volume	FIGURE	LISTINGS %
0 Bed	N/A	0.0%
1 Bed	\$295K	2.6%
2 Bed	\$1.46M	10.5%
3 Bed	\$12.97M	65.8%
4+ Bed	\$5.77M	21.1%
Condo	\$1.36M	10.8%
Co-op	N/A	0.0%
Multi Family	N/A	0.0%
Single Family	\$18.69M	89.2%
0 to 500K	\$7.41M	50.0%
500K to 1M	\$13.1M	50.0%
1M to 3M	N/A	0.0%
3M to 5M	N/A	0.0%
5M to 10M	N/A	0.0%
10M+	N/A	0.0%

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Median Days on Market 38 (+22.6% YoY)

Wilmington / Sold / Q1 2020



Median Days on Market	FIGURE	LISTINGS %
0 Bed	0	0.0%
1 Bed	42	2.6%
2 Bed	31	10.5%
3 Bed	34	65.8%
4+ Bed	58	21.1%
Condo	49	10.8%
Co-op	0	0.0%
Multi Family	0	0.0%
Single Family	34	89.2%
0 to 500K	39	50.0%
500K to 1M	34	50.0%
1M to 3M	0	0.0%
3M to 5M	0	0.0%
5M to 10M	0	0.0%
10M+	0	0.0%

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