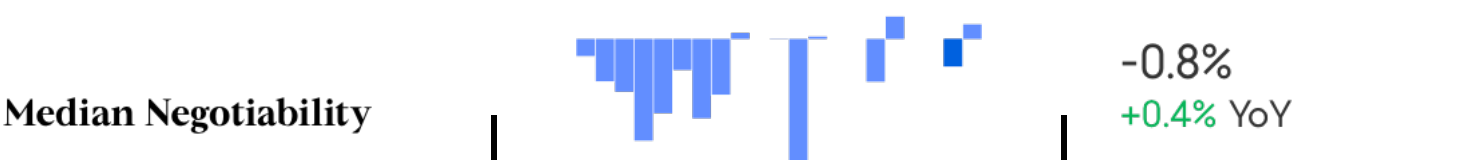
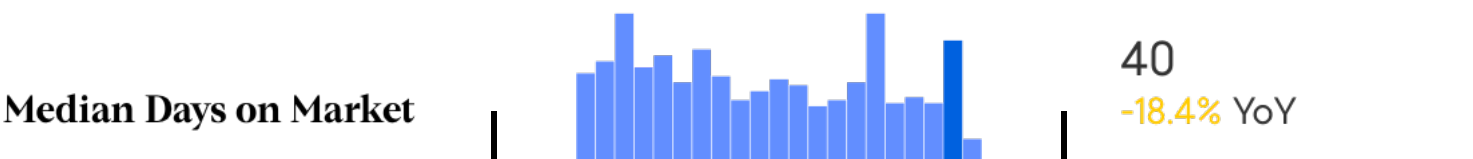
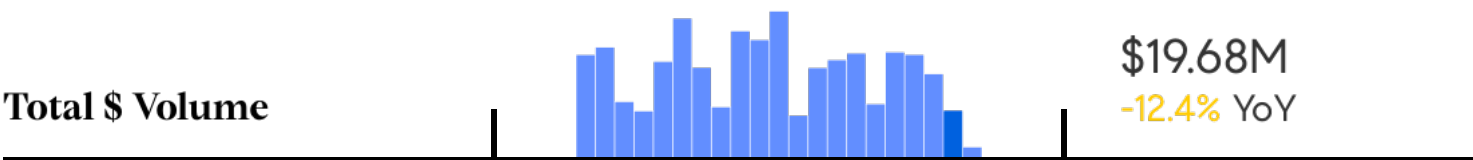
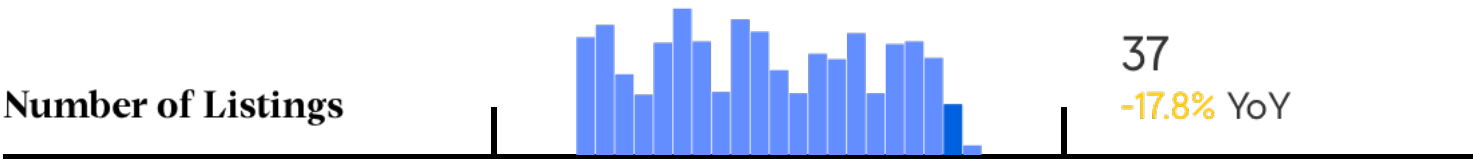
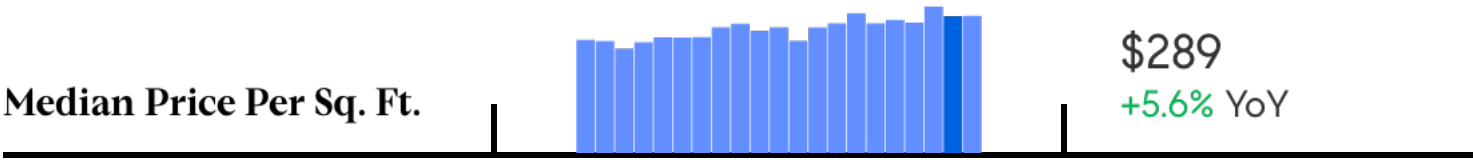
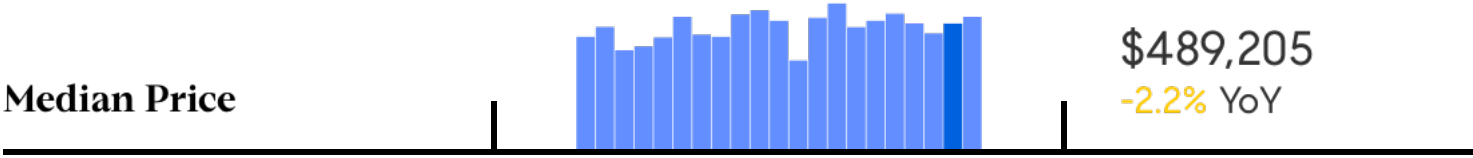


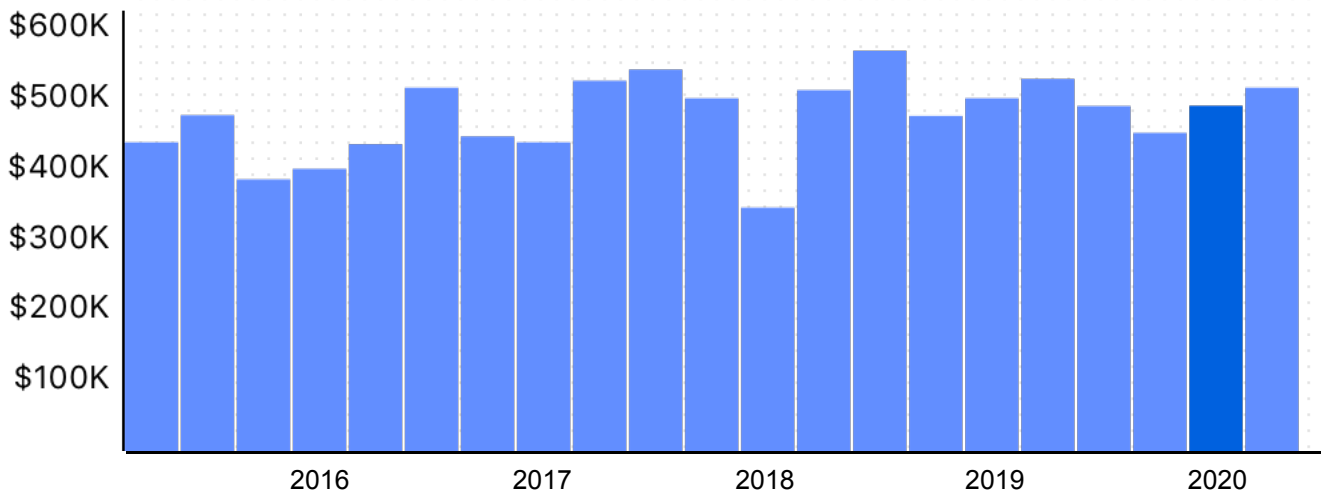
Compass Markets

North Reading / Sold / Q1 2020



Median Price \$489,205 (-2.2% YoY)

North Reading / Sold / Q1 2020



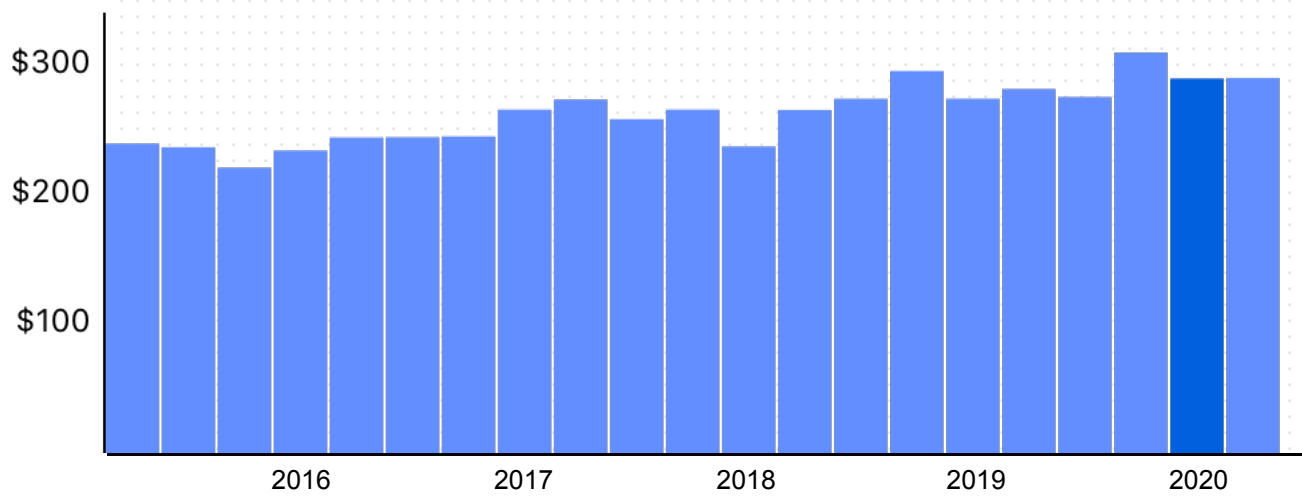
Median Price	FIGURE	LISTINGS %
0 Bed	N/A	0.0%
1 Bed	\$248,000	13.5%
2 Bed	\$330,000	27.0%
3 Bed	\$540,000	29.7%
4+ Bed	\$747,000	29.7%
Condo	\$301,000	32.4%
Co-op	N/A	0.0%
Multi Family	N/A	0.0%
Single Family	\$577,500	67.6%
0 to 500K	\$350,000	51.4%
500K to 1M	\$702,450	43.2%
1M to 3M	\$1,016,500	5.4%
3M to 5M	N/A	0.0%
5M to 10M	N/A	0.0%
10M+	N/A	0.0%

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Median PPSF \$289 (+5.6% YoY)

North Reading / Sold / Q1 2020



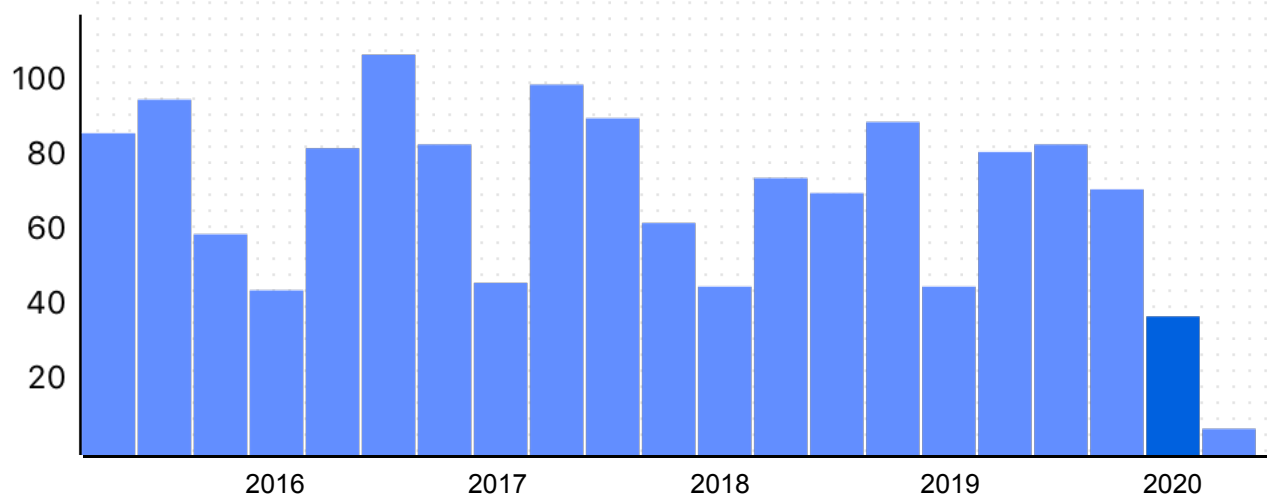
Median PPSF	FIGURE	LISTINGS %
0 Bed	N/A	0.0%
1 Bed	\$345	13.5%
2 Bed	\$292	27.0%
3 Bed	\$292	29.7%
4+ Bed	\$262	29.7%
Condo	\$314	32.4%
Co-op	N/A	0.0%
Multi Family	N/A	0.0%
Single Family	\$286	67.6%
0 to 500K	\$310	51.4%
500K to 1M	\$287	43.2%
1M to 3M	\$214	5.4%
3M to 5M	N/A	0.0%
5M to 10M	N/A	0.0%
10M+	N/A	0.0%

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Total Listings 37 (-17.8% YoY)

North Reading / Sold / Q1 2020



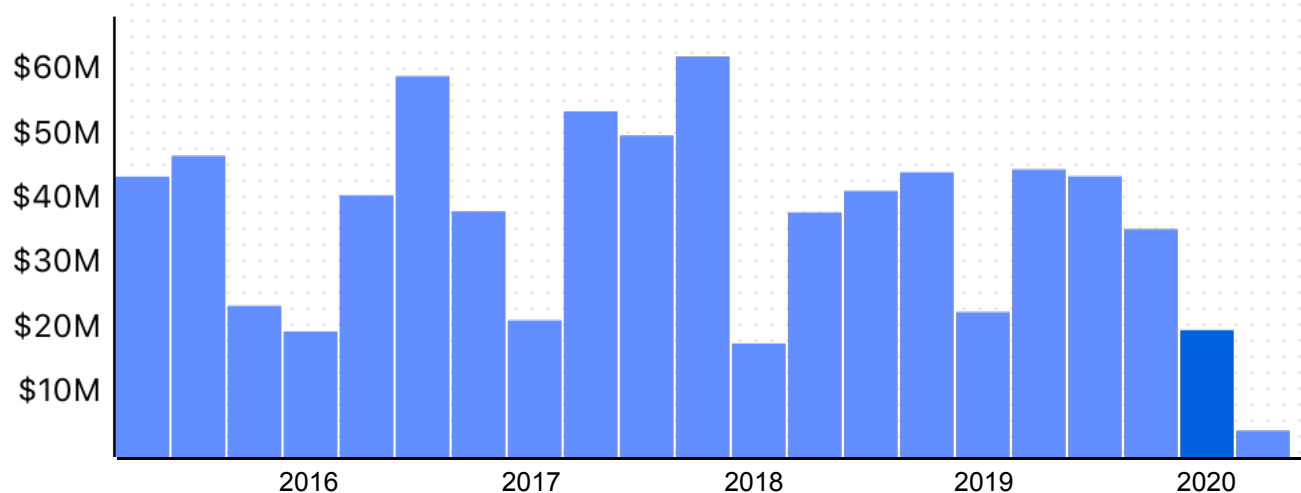
Total Listings	FIGURE	LISTINGS %
0 Bed	0	0.0%
1 Bed	5	13.5%
2 Bed	10	27.0%
3 Bed	11	29.7%
4+ Bed	11	29.7%
Condo	12	32.4%
Co-op	0	0.0%
Multi Family	0	0.0%
Single Family	25	67.6%
0 to 500K	19	51.4%
500K to 1M	16	43.2%
1M to 3M	2	5.4%
3M to 5M	0	0.0%
5M to 10M	0	0.0%
10M+	0	0.0%

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Total \$ Volume \$19.68M (-12.4% YoY)

North Reading / Sold / Q1 2020



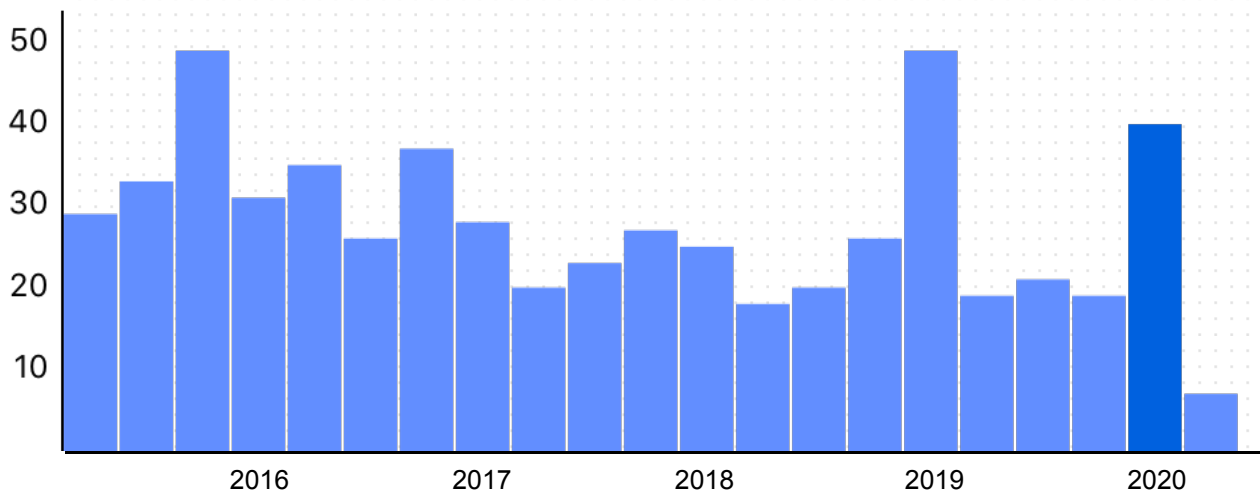
Total \$ Volume	FIGURE	LISTINGS %
0 Bed	N/A	0.0%
1 Bed	\$1.38M	13.5%
2 Bed	\$3.71M	27.0%
3 Bed	\$6.24M	29.7%
4+ Bed	\$8.33M	29.7%
Condo	\$4.15M	32.4%
Co-op	N/A	0.0%
Multi Family	N/A	0.0%
Single Family	\$15.53M	67.6%
0 to 500K	\$6.53M	51.4%
500K to 1M	\$11.11M	43.2%
1M to 3M	\$2.03M	5.4%
3M to 5M	N/A	0.0%
5M to 10M	N/A	0.0%
10M+	N/A	0.0%

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Median Days on Market 40 (-18.4% YoY)

North Reading / Sold / Q1 2020



Median Days on Market	FIGURE	LISTINGS %
0 Bed	0	0.0%
1 Bed	61	13.5%
2 Bed	42	27.0%
3 Bed	38	29.7%
4+ Bed	35	29.7%
Condo	61	32.4%
Co-op	0	0.0%
Multi Family	0	0.0%
Single Family	28	67.6%
0 to 500K	54	51.4%
500K to 1M	40	43.2%
1M to 3M	13	5.4%
3M to 5M	0	0.0%
5M to 10M	0	0.0%
10M+	0	0.0%

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